

# Where Can We Go to Dig Deeper on Nonprofit Financial Sustainability?

*This document contains resources and websites that can assist grantmakers who are seeking more information on how to support the financial sustainability and resilience of nonprofit grantees.*

## General Operating Support Resource List

### Publications

- [The Philanthropic Landscape: State of General Operating Support 2011](#)  
By Niki Jagpal and Kevin Laskowski
- [Recognising Excellence: The Case For Giving Well-Run Organisations Unrestricted Funding](#)  
STARS Foundation, 2010

## Overhead and True Costs Resource List

### Articles

- [Impact, Not Overhead, Is What Counts](#)  
By Christina Triantaphyllis & Matthew Forti  
*Stanford Social Innovation Review*, 2013
- [Overhead Costs: The Obsession Must Stop](#)  
By Julie Brandt, *Stanford Social Innovation Review*, 2013
- [Costs Are Cool: The Strategic Value of Economic Clarity](#)  
The Bridgespan Group, 2003

### Resource Hubs, Blog Posts and More

- [Real Talk About Real Costs](#), Donors Forum
- [TED Talk: The Way We Think About Charity is Dead Wrong](#), Dan Palotta

## Multiyear Support Resource List

### Publications

- [The Philanthropic Landscape: The State of Multi-Year Funding 2011](#)  
By Niki Jagpal and Kevin Laskowski  
National Committee on Responsive Philanthropy
- [Foundations Must Get Serious About Multi-Year Grantmaking](#)  
By Niki Jagpal and Kevin Laskowski  
*Stanford Social Innovation Review*, 2012

## General Nonprofit Financial Sustainability Resource List

### Articles

- [Letting Go](#)  
By Kristi Kimball & Malka Kopell  
*Stanford Social Innovation Review*, 2011
- [Building Bigger Bets with Philanthropy](#)  
By Katie Smith Milway  
*Stanford Social Innovation Review*, 2014
- [The Nonprofit Starvation Cycle](#)  
By Ann Goggins Gregory & Don Howard  
*Stanford Social Innovation Review*, 2009

### Resource Hubs, Blog Posts and More

- [Project Streamline](#)
- [The Grantee Perspective on Nonprofit Sustainability](#), Center for Effective Philanthropy, 2014

### GEO Resources

- Nonprofit Resilience Relies on Smarter Grantmaking  
*Stanford Social Innovation Review*, 2012
  - [Part 1](#)
  - [Part 2](#)
  - [Part 3](#)
- [Reframing The Conversation: A GEO Briefing Paper Series on Growing Social Impact](#), 2012

- Topic 4: [How Does Financial Sustainability Relate To Growth — And What Can Grantmakers Do To Support It?](#)
- [Is Grantmaking Getting Smarter?](#), 2012
- [On The Money: The Key Financial Challenges Facing Nonprofits Today — And How Grantmakers Can Help](#), 2009
- [GEO 2014 National Conference Session Materials on Capacity Building and Nonprofit Sustainability](#)