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GRANTMAKERS FOR
EFFECTIVE ORGANIZATIONS

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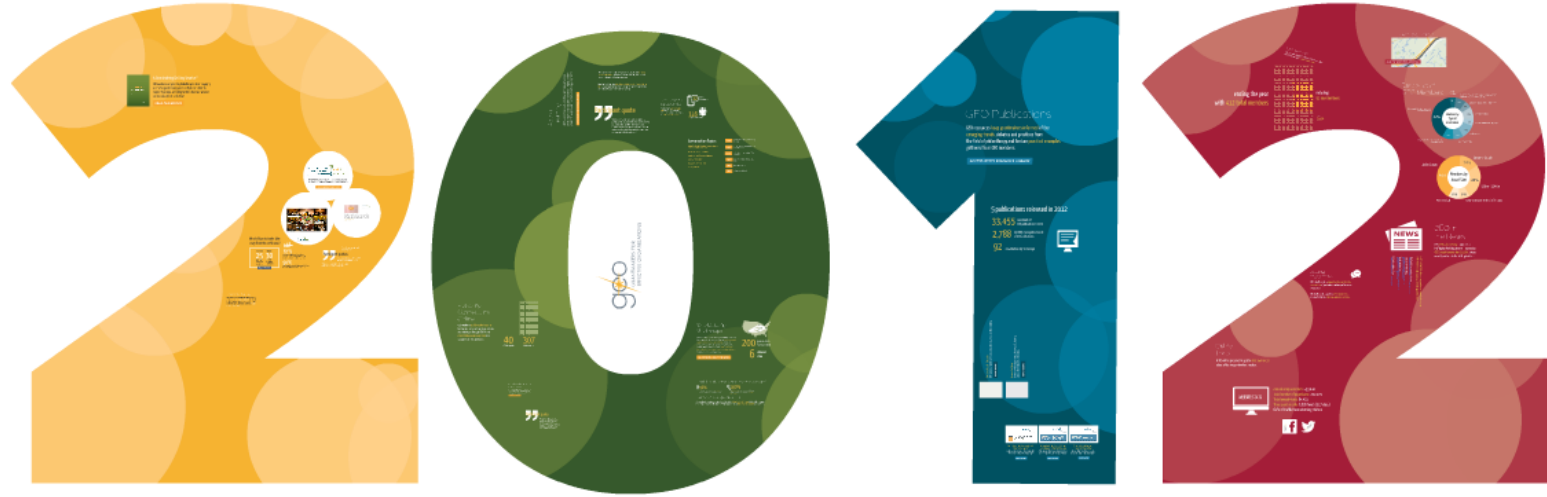
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YEAR IN REVIEW

Message from GEO's
President and CEO

President and CEO
Message from GEO's
President and CEO

Message from GEO's President and CEO



Kathleen P. Enright
President and CEO

The Grantmakers for Effective Organizations' community is united by a shared commitment to achieving better results over time. Every year our work is shaped by the innovations and improvements our members make. We learn from your efforts to connect with peers in order to solve problems together. We support you as you grapple with unanswered questions and look for better ways to back your grantees.

I am pleased to present GEO's 2012 annual report to highlight some of what we have learned and achieved. Each year, we engage in a few experiments ourselves. This report is one such experiment with a new, interactive format for content delivery. I hope you will enjoy the presentation and find it to be an engaging way to convey our work in 2012.



GEO members lead the field in embracing the essentials of smarter grantmaking.

LEAD



GEO members connect with peers to tackle grantmaking challenges together.

CONNECT



GEO members build knowledge around new ideas and insights from GEO resources.

BUILD



The GEO community engages new and diverse audiences.

ENGAGE

GEO members lead the field
in embracing the essentials of
smarter grantmaking.

LEAD

is grantmaking getting smarter?

A national study of philanthropic practice

BY J. MCCRAY



Is Grantmaking Getting Smarter?

GEO members outpace the philanthropic field in engaging in smarter grantmaking practices that contribute to nonprofit success, according to GEO's triennial national survey released in March 2012.

[READ THE REPORT](#)

Member Survey

Grantmakers who are more engaged in the GEO community are significantly more likely to make changes in practice to enhance nonprofit results. The 2012 survey confirmed that members find GEO's publications and conferences valuable in supporting their work.

**Smarter Grantmaking.
Stronger Nonprofits.
Better Results.**



2012 GEO
NATIONAL
CONFERENCE

GEO convened more than 640 grantmakers in Seattle to share their experiences and learning around supporting nonprofit effectiveness.

[**VIEW CONFERENCE RESOURCES**](#)

**What did participants take
away from the conference?**

What did participants take away from the conference?

more than
25
participants
shared their
reflections

through
30
posts to
Beth Kanter's
influential blog

[READ THE BLOG](#)



81%

of survey respondents said the conference deepened their understanding of the connection between grantmaker practices and grantee results

90%

said the sessions deepened their understanding of how to help nonprofits achieve more and better results



“Loved the creative nature of this conference.”

Participant quotes

“I was so pleased to see the quality of interactive learning in each session.”

“This was easily the most interactive learning conference I have attended in years!”



"Short term grants are only going to get short term solutions. Long term grants are going to enable risk taking, they are going to enable continuity and consistency that make organizations better over time."

Plenary session speaker Darell Hammond,
founder and CEO of KaBOOM!

LEAD

GEO members connect with peers to tackle grantmaking challenges together.

CONNECT

GEO members build knowledge

Smarter Grantmaking Starts Here

GEO members participated in a new remote learning series that offered deeper connections to community peers and a deeper dive into the practices that have the greatest impact on nonprofit results.

[LEARN MORE ABOUT THE SERIES](#)



Participant quote

“At the time that I took this course, my organization was at the very beginning of re-thinking our grantmaking programs. The discussions and materials were useful in helping me frame the issue for us. Months later, the course has proven even more useful as we begin to implement re-structuring of our programs.”

Action Learning

GEO members convened to address pressing challenges and advance practice improvement goals through GEO's Action Learning programs.

[LEARN MORE ABOUT ACTION LEARNING](#)

Participants in Embrace Complexity, a community of practice on **evaluating place-based initiatives**, generated a shared understanding of the types of success indicators that they share in common.

More than 50 GEO members **helped launch the Collaborative Capacity-Building Lab**, a year-long program focused on sustaining the impact of comprehensive and collaborative approaches to community change.

Participant quote

"Thank you for welcoming all levels of experience to participate. The questions asked and answered within the group are so relevant. While I have experiences and questions of my own, when I hear other questions asked and answered I am grateful because it is an issue I know I will encounter further down the road."

Peer Learning Opportunities

The GEO community **explored emerging topics** together through GEO Member Conversations, featuring practical examples and **thought-provoking discussions**.



different
conversations

316

participants total



Conversation Topics

Strategic "Field Building" Approach to Advocacy Investments
co-hosted with Grantmakers in Health

New Normal for Social Justice Philanthropy

Assessing the Impact of Responsive Grantmaking

Working with Intermediaries

Growing Impact in Rural Communities

Possibility Grantmaking

[VIEW](#)

Learn and Let Learn: Supporting Successful Learning Communities

[VIEW](#)

Investing in Change: Funding Collective Impact Efforts in partnership with FSG

[VIEW](#)

How Can Grantmakers Focus on Nonprofit Talent to Grow Impact?

[VIEW](#)

Change the Story, Change the World with Andy Goodman

[VIEW](#)

Four Essentials for Evaluation

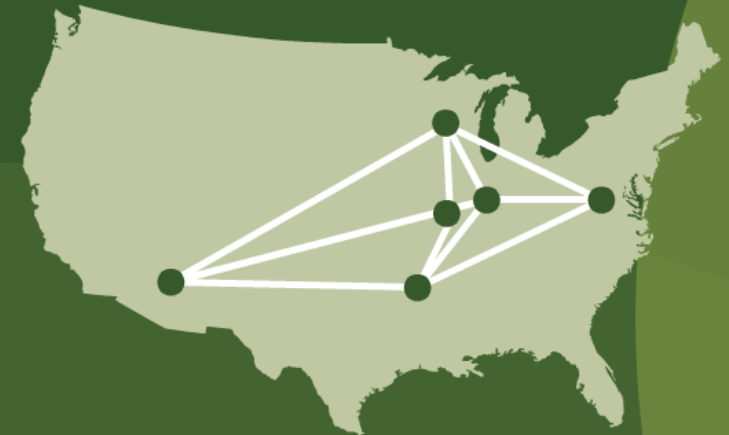
[VIEW](#)

Is Grantmaking Getting Smarter?

Skill-Building Workshops

GEO members joined with grantmaking peers for training and discussion on how to **better support nonprofit financial sustainability** and build evaluative capacity for greater impact. GEO's Scaling What Works initiative **partnered with Nonprofit Finance Fund and Innovation Network** to deliver the traveling series.

[LEARN MORE ABOUT THE SERIES](#)



200 grantmakers
were reached

6 different
cities

What did participants gain from the workshops?

 98%

of finance workshop participants left with **concrete ideas** for how to assess and support the financial health of their grantees.

 100%

of **evaluation workshop** participants deepened their understanding of strategies grantmakers can use to help grantees build **learning and evaluation capacity**.

Turning knowledge into action

After attending the recent finance workshop in Little Rock, Ark., the **Winthrop Rockefeller Foundation** decided to shift their approach to supporting grantee sustainability, from merely asking about grantee plans to **finding ways to help nonprofits** build reserve funds.

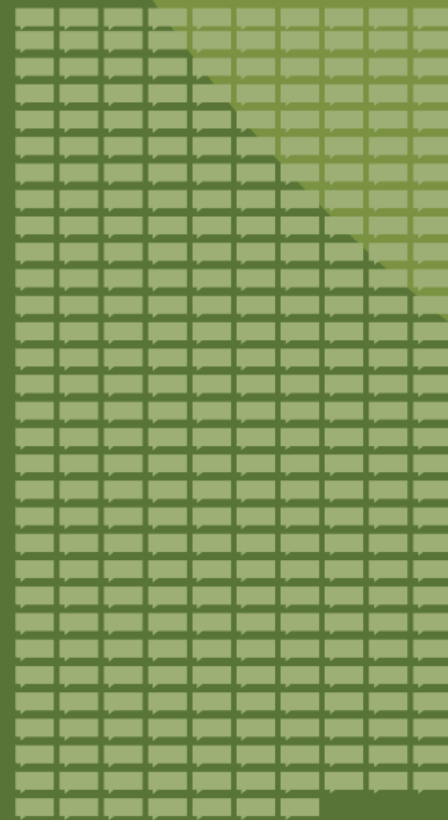
Fostering Connections Online

GEO members **problem solve together** by sharing their grantmaking questions and challenges through GEOList and **immediately receive responses** and support from the community.



40

GEOList queries



307

total responses



GEO members build knowledge
around new ideas and insights
from GEO resources.

BUILD

GEO Publications

GEO resources **keep grantmakers informed** of the **emerging trends**, debates and practices from the field of philanthropy and feature **practical examples** gathered from GEO members.

[ACCESS GEO'S RESOURCE LIBRARY](#)

5 publications released in 2012

33,455 downloads of
GEO publications in 2012

2,788 monthly average downloads
of GEO publications

92 downloads a day on average





Four Essentials for Evaluation
offers practical guidance for using evaluation as a tool to inform learning.

READ MORE



Learn and Let Learn
shares how to design and execute successful learning communities that achieve outcomes.

READ MORE

Scaling What Works
A LEARNING INITIATIVE OF



BRIEFING PAPER

TOPIC

8

How Can Grantmakers Focus on Nonprofit Talent to Grow Impact?

REFRAMING THE CONVERSATION:
A GEO BRIEFING PAPER SERIES ON GROWING SOCIAL IMPACT

How Can Grantmakers Focus on Nonprofit Talent to Grow Impact?
explores ways to support the unique talent needs of nonprofits as they grow impact.

[READ MORE](#)

Scaling What Works
A LEARNING INITIATIVE OF



Collaborative Funding for Greater Impact: A Case Study of the Cincinnati Experience

LESSONS LEARNED FROM THE SOCIAL INNOVATION FUND

**Collaborative Funding for Greater Impact:
A Case Study of the Cincinnati Experience**
offers an example of supporting nonprofits in more collaborative ways to amplify impact.

[READ MORE](#)

Scaling What Works
A LEARNING INITIATIVE OF



Widening the Pool: Open and Inclusive Grant Competitions

LESSONS LEARNED FROM THE SOCIAL INNOVATION FUND

Widening the Pool: Open and Inclusive Grant Competitions
shares advice for making processes more open, inclusive and transparent.

[READ MORE](#)

UNIVERSITY

The GEO community engages new
and diverse audiences.

ENGAGE

Membership

2012 marked a huge growth milestone for the GEO community with the total number of **members surpassing 400...**



ending the year
with **412 total members**



marked a huge growth milestone for the GE
with the total number of members surpassing 400



including
91 new members

and representing

3664

and representing

3664

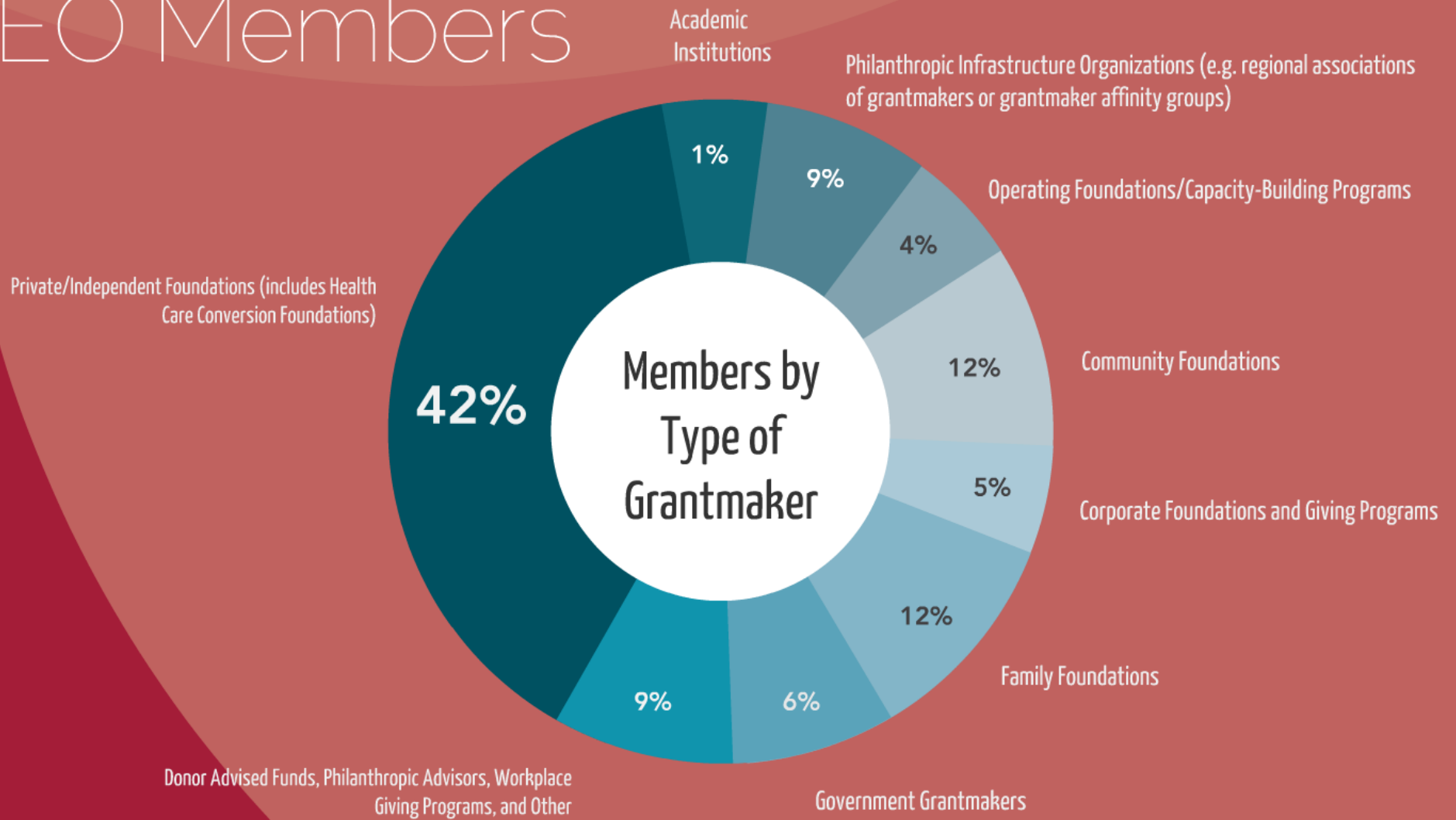
individuals.

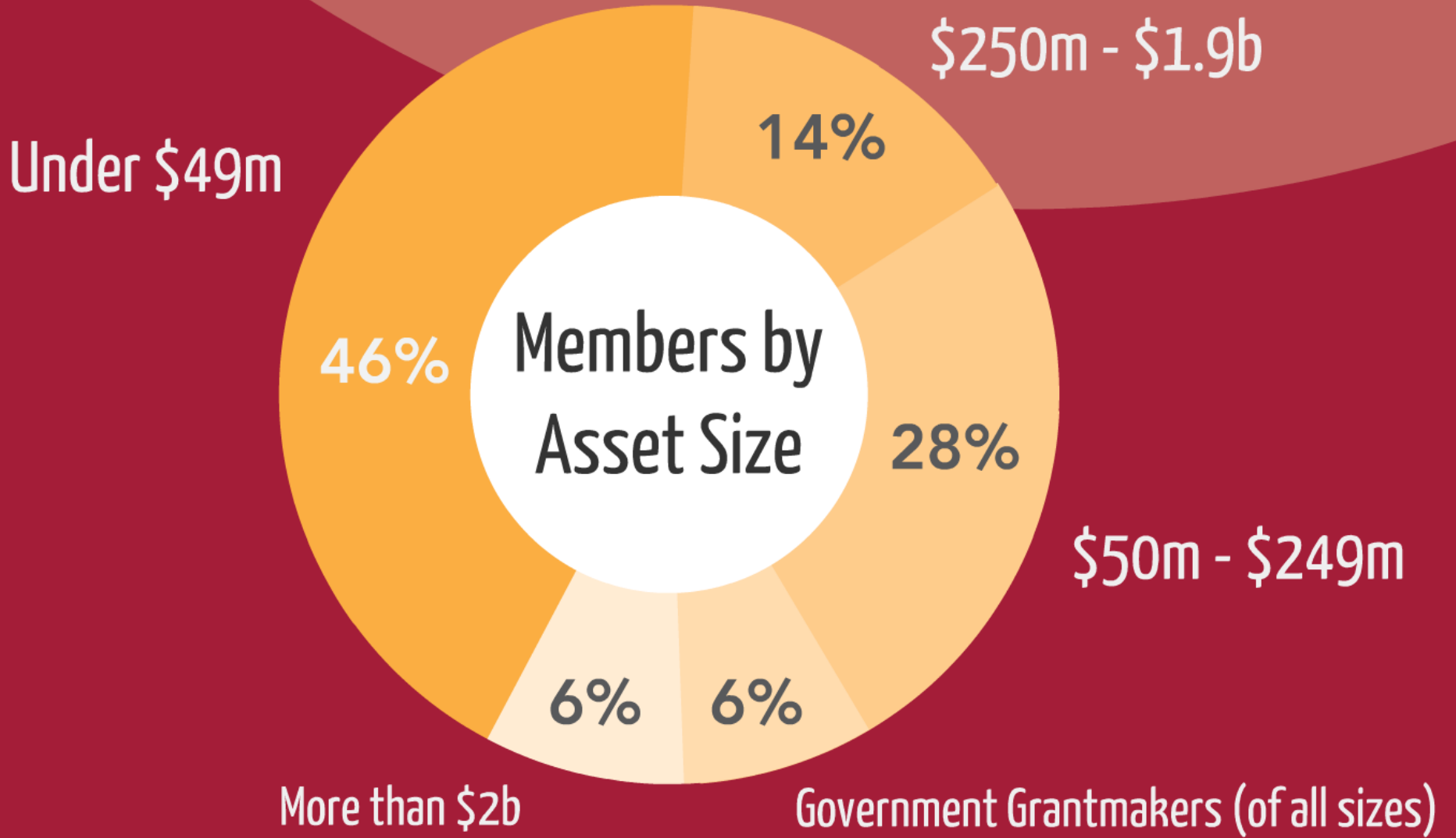
The GEO Community



CLICK TO VIEW INTERACTIVE MAP

Snapshot of GEO Members





GEO in the News

GEO CEO **Kathleen Enright** launched a Huffington Post blog channel - expanding GEO's reach to more than **311,000** unique monthly visitors to the Huffington Post.



GEO's recommendations for audiences through coverage

Stanford Social Innovation Review

http://www.ssireview.org/blog/entry/nonprofit_resilience_re

Chronicle of Philanthropy

<http://philanthropy.com/blogs/the-giveaway/foundations-the-focus-on-nonprofit-success-in-downturn-study-finds/1475>

The Washington Post

http://www.washingtonpost.com/business/capitalbusiness/loophole-and-restrictions/2012/03/10/gIQAaqpel_S_story.html

Philanthropy News Digest

http://foundationcenter.org/pnd/commentary/co_jiem_jhml

NEWS



GEO's recommendations for grantmakers reached broader audiences through coverage in leading publications:

Stanford Social Innovation Review

http://www.ssireview.org/blog/entry/nonprofit_resilience_relies_on_smarter_grantmaking_part_1

Chronicle of Philanthropy

<http://philanthropy.com/blogs/the-giveaway/foundations-didnt-increase-focus-on-nonprofit-success-in-downturn-study-finds/1475>

The Washington Post

http://www.washingtonpost.com/business/capitalbusiness/commentary-get-rid-of-red-tape-and-restrictions/2012/03/10/gfQAznpeLS_story.html

Philanthropy News Digest

http://foundationcenter.org/pnd/commentary/co_item.jhtml?id=374900001

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GEO CEO
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Speaking Engagements



GEO's staff members **engaged with other influential communities** of grantmakers and nonprofits across the country.

GEO staff members spoke at **25 external events** and reached almost **800 grantmakers** in 14 cities.

Online Tools

GEO's online presence helped to **raise awareness** about effective grantmaker practice.



Annual unique visitors: >33,440

Total number of pageviews: 242,475

Total annual visits: 84,421

Time spent on site: 7,626 hours (317 days)

61% of traffic from returning visitors



Total likes at end of 2012: 1,558

New likes in 2012: 480

Total likes at end of 2012: 1,558
New likes in 2012: 480



>1,600 new followers in 2012
~4,000 total followers by end of year



>1,600 new followers in 2012

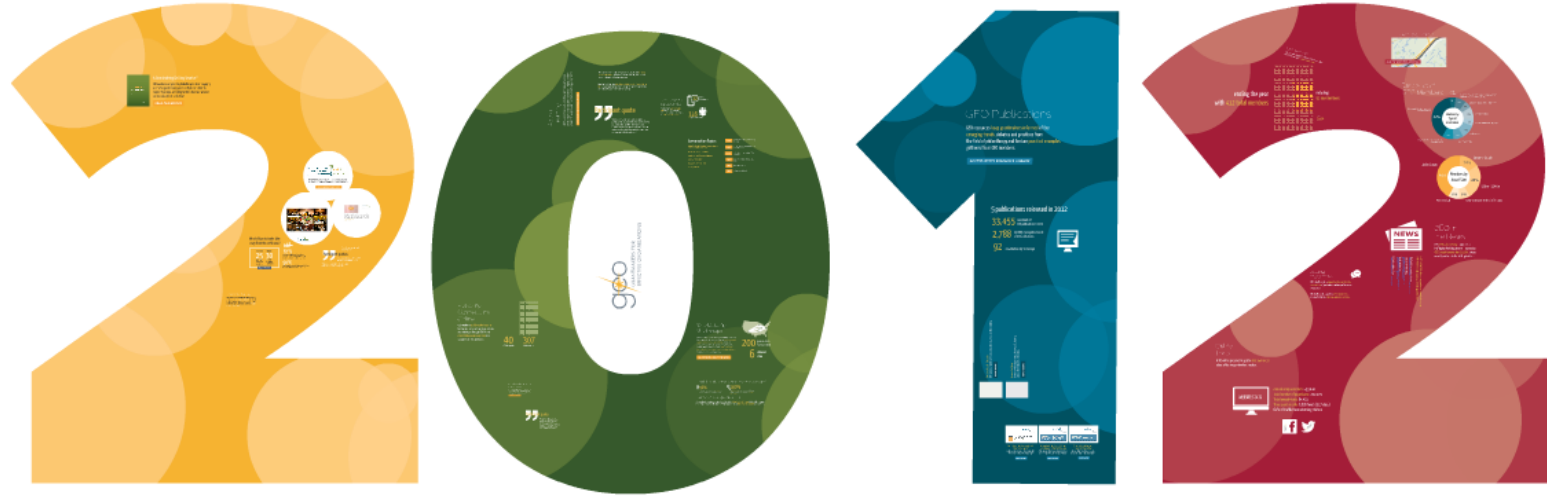
~4,000 total followers by end of year

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YEAR IN REVIEW

Message from GEO's
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Looking Ahead

The year 2013 is looking to be an [exciting time for the GEO community](#). To share about the projects and events in-store, GEO President and CEO Kathleen Enright and other members of the GEO team have recorded a few brief videos describing some of the [promising activities to look forward to](#) in the year ahead.

[VIEW VIDEO](#)



geo

GRANTMAKERS FOR
EFFECTIVE ORGANIZATIONS

Statements of Financial Position
December 31, 2012, 2011 and 2010

	2012	2011	2010
Assets			
Cash and cash equivalents ¹	\$2,495,228	\$962,629	\$800,065
Contributions receivable	212,747	1,040,455	1,963,855
Membership fees receivable	3,030	27,207	12,643
Investments ²	1,087,081	3,425,386	2,997,229
Prepaid expenses	34,713	37,273	20,742
Deposits	31,191	48,986	19,726
Other assets	3,290	3,164	5,414
Property and equipment, net	34,616	86,194	151,207
Total assets	\$3,901,896	\$5,631,294	\$5,970,881
Liabilities and Net Assets			
Liabilities			
Accounts payable and accrued expenses	\$63,832	\$210,926	\$171,670
Accrued leave	29,871	32,389	23,027
Deferred membership fees	109,487	26,105	39,175
Deferred conference registration ³	46,062	349,790	-
Deferred rent	11,594	37,417	58,480
Other liabilities	-	-	5,250
Total liabilities	260,846	\$656,627	297,602
Net Assets			
Unrestricted			
Undesignated	922,514	1,125,516	1,015,351
Board designated	1,250,000	735,900	750,000
Total unrestricted	2,172,514	1,861,416	1,765,351
Temporarily restricted ⁴	1,468,536	3,113,251	3,907,928
Total net assets	3,641,050	4,974,667	5,673,279
Total liabilities and net assets	\$3,901,896	\$5,631,294	\$5,970,881

¹ We moved a majority of our investments to cash on a short term basis when we changed investment advisors

² Investments are in government-backed securities

³ 2012 National Conference registration revenue was deferred in 2011

⁴ Includes temporarily restricted assets for program support for 2011-2013

Statements of Activities
Years ended December 31, 2012, 2011 and 2010

	2012	2011	2010
Revenue and Support			
Membership fees	\$1,025,967	\$932,144	\$845,190
Grants and contributions ⁵	694,849	925,400	5,035,175
Conference sponsorship	82,130	273,100	19,500
Conference registration	541,845	223,013	446,633
Consulting	4,065	60,358	50,166
Investment Income	13,108	38,112	22,136
Action learning	34,358	29,105	33,603
Sublease rent	-	14,000	42,000
Publications	2,826	1,622	1,763
Other income	1,855	7,456	1,850
Total revenue and support	2,401,003	2,504,310	6,498,016
Expenses			
Program services:			
Communications	\$561,933	\$505,324	\$313,655
Conferences	577,901	454,274	369,674
Research	784,558	397,278	-
Action learning/Workshops	417,201	394,543	98,093
Special initiatives	110,846	391,932	493,995
Member programs	486,520	308,659	714,724
Total program services	2,938,959	2,452,010	1,990,141
Supporting services:			
Management and general	713,695	656,547	378,386
Fundraising	81,966	94,365	57,200
Total supporting services	795,661	750,912	435,586
Total expenses	3,734,620	3,202,922	2,425,727
Change in Net Assets ⁶	(1,333,617)	(698,612)	4,072,289
Net Assets, beginning of year	4,974,667	5,673,279	1,600,990
Net Assets, end of year	\$3,641,050	\$4,974,667	\$5,673,279

SUPPLEMENTAL INFORMATION:

Unrestricted net income (loss)	311,101	96,065	570,515
Temporarily restricted net income (loss)	(1,644,715)	(794,677)	3,501,774
Net asset release from previously recognized revenue	2,052,075	1,609,281	1,047,817

⁵ Includes temporarily restricted grants and contributions for multiyear program support that are recognized in the year they are raised though allocated for activities in future years

⁶ Our net assets have decreased because we spent down previously raised project grants

GEO MEMBERS 2012

AIDS United
Akonadi Foundation
Alberta EcoTrust Foundation
Alberta Real Estate Foundation
Alexander Eastman Foundation
Allegheny Franciscan Ministries, Inc.
The Aloha Foundation
American Express Foundation
American Jewish World Service
The Annenberg Foundation
The Annie E. Casey Foundation
Archstone Foundation
Arcus Foundation
Arizona Grantmakers Forum
ArtsWave
Asian Americans/Pacific Islanders in Philanthropy
The Aspen Institute
The Assisi Foundation of Memphis, Inc.
Associated Grant Makers
Association of Small Foundations
AstraZeneca HealthCare Foundation
The Atlanta Women's Foundation
The Atlantic Philanthropies
The AVI CHAI Foundation
The Bank of America Charitable Foundation, Inc.
Baptist Community Ministries
Barr Foundation
Bayview Hunters Point Community Fund
Bertelsmann Stiftung
BEST Project
Bill & Melinda Gates Foundation
Blue Ridge Foundation New York
Blue Shield of California Foundation
BlueCross and BlueShield of North Carolina Foundation
The Boston Foundation
The Brico Fund, LLC
Bruner Foundation
Building Changes
Bush Foundation
The Butler Family Fund
The C. E. and S. Foundation, Inc.
The California Endowment
California HealthCare Foundation
The California Wellness Foundation
Cambia Health Foundation
The Cameron Foundation
Campion Foundation
The Case Foundation
Casey Family Programs
CCI
Cedarmere Foundation
The Center for Effective Philanthropy
The Center for High Impact Philanthropy
The Center for Strategic Philanthropy and Civil Society, Duke University
Center on Philanthropy and Public Policy, University of Southern California
The Centre on Philanthropy
Charles and Helen Schwab Foundation
Charles and Lynn Schusterman Family Foundation
Charles Stewart Mott Foundation
Cherokee Preservation Foundation
Chesapeake Bay Trust
The Chicago Bar Foundation
The Chicago Community Trust
City of Vancouver
Clarence E. Heller Charitable Foundation
The Cleveland Foundation
The Clowes Fund, Inc.
CME Group Foundation
The Coleman Foundation, Inc.
The Colorado Health Foundation
The Colorado Trust
The Columbus Foundation
Commonweal Foundation, Inc.
The Community Foundation for Greater Atlanta
The Community Foundation for Greater New Haven
Community Foundation for Monterey County
The Community Foundation for the National Capital Region
Community Foundation of Greater Greensboro Inc.
The Community Foundation of Herkimer & Oneida Counties, Inc.
Community Foundation of South Jersey
Community Foundation of Tompkins County
Community Foundation Santa Cruz County
Community Foundation Sonoma County
Community Memorial Foundation
Comprehensive Health Education Foundation
Compton Foundation
Cone Health Foundation
Conrad N. Hilton Foundation
Consumer Health Foundation

Corporation for National and Community Service
Council of Michigan Foundations
Council on Foundations
The Covenant Foundation
Cream City Foundation
The Cricket Island Foundation
CSH
Cuyahoga Arts & Culture
D5 Coalition
Daisy Marquis Jones Foundation
Dallas Women's Foundation
The Daphne Foundation
Dave Thomas Foundation for Adoption
The David and Lucile Packard Foundation
Deaconess Community Foundation
Deaconess Foundation
Dean & Margaret Leshar Foundation
Delaware Valley Grantmakers
DentaQuest Foundation
Donors Forum
Donors Forum of Wisconsin
Doris Duke Charitable Foundation
The Douglas & Maria DeVos Foundation
Driscoll's
The Duke Endowment
The Durfee Foundation
The Dyson Foundation
The Edna McConnell Clark Foundation
EducationMatters
The ELMA Philanthropies
Endowment for Health
Erol Foundation, Inc.
The Eugene and Agnes E. Meyer Foundation
European Venture Philanthropy Association
Evelyn & Walter Haas, Jr. Fund
The F.B. Heron Foundation
Fairfield County Community Foundation Inc.
The Farash Foundation
The Fetzer Institute
The Fieldstone Foundation
Firelight Foundation
First 5 Butte County
First 5 LA
First 5 Placer
First 5 San Bernardino
First 5 Solano
First 5 Sonoma County
First Peoples Fund
FISA Foundation
Flamboyan Foundation
Fleishhacker Foundation
Florida Philanthropic Network
Foellinger Foundation
The Forbes Funds
Ford Foundation
Forum of Regional Associations of Grantmakers
Foundation Center
Foundation for a Healthy Kentucky Inc.
Foundation for a Just Society
Foundations of East Chicago
Fremont Area Community Foundation
Frieda C. Fox Family Foundation
Gap Foundation
Gateway Center for Giving
George Cedric Metcalf Charitable Foundation
George Family Foundation
George Kaiser Family Foundation
GHR Foundation
The Gifford Foundation
The Global Fund for Children
Global Fund for Women
GMA Foundations
Gordon and Betty Moore Foundation
The Grable Foundation
Grand Rapids Community Foundation
Grand Victoria Foundation
Grantmakers for Education
Grantmakers Forum of New York
Grantmakers in Health
Grantmakers of Oregon and Southwest Washington
The Grantmaking School
The Greater Cedar Rapids Community Foundation
Greater New Orleans Foundation
Greater Twin Cities United Way
Greater Worcester Community Foundation
Greenlee Family Foundation
GreenLight Fund
Hartford Foundation for Public Giving
The Harvest Foundation
Hawai'i Community Foundation
Health Care Foundation of Greater Kansas City
The Health Foundation of Central Massachusetts

Healthcare Georgia Foundation
Henry P. Kendall Foundation
Herbalife Family Foundation
Hogg Foundation for Mental Health
Houston Arts Alliance
Howard County Department of Citizen Services
The Hyams Foundation, Inc.
Incarnate Word Foundation
Incourage Community Foundation
Indiana Grantmakers Alliance
Initiative Foundation
Inter-American Foundation
International Development Research Centre
Iowa Council of Foundations
Iowa West Foundation
Irene E. & George A. Davis Foundation
Irene S. Scully Family Foundation
The J.W. McConnell Family Foundation
The James Irvine Foundation
The Jay and Rose Phillips Family Foundation of Minnesota
Jessie Smith Noyes Foundation
Jewish Community Federation of San Francisco, the Peninsula, Marin and Sonoma Counties
Jewish Funders Network
Jim Casey Youth Opportunities Initiative
Jim Joseph Foundation
John D. and Catherine T. MacArthur Foundation
The John Gogian Family Foundation
John Muir/Mt. Diablo Community Health Fund
The John R. Oishei Foundation
John Rex Endowment
John S. and James L. Knight Foundation
John T. Vucurevich Foundation
JVA Consulting, LLC
Kalamazoo Community Foundation
Kansas Health Foundation
The Kate B. Reynolds Charitable Trust
The Keith and Judy Swayne Family Foundation
Kenneth A. Picerno Foundation
The Klarman Family Foundation
The Kresge Foundation
Laidlaw Foundation
Lancaster County Community Foundation
Legacy Foundation
The Leighty Foundation
Living Cities
Lloyd A. Fry Foundation
The Lodestar Foundation
Lone Pine Foundation
Lotte & John Hecht Memorial Foundation
Lumina Foundation for Education, Inc.
The Lumpkin Family Foundation
Lyle S. Hallman Foundation
Maine Community Foundation
Maine Health Access Foundation
Management Assistance Group
Marclad Foundation
Marguerite Casey Foundation
Marin Community Foundation
The Marion I. & Henry J. Knott Foundation
Mary Black Foundation
The Mary Morton Parsons Foundation
Mary Reynolds Babcock Foundation
Massachusetts Cultural Council
The MasterCard Foundation
McAuley Ministries
McCormick Foundation
The McKay Foundation
Medina Foundation
The Mel and Grace McLean Foundation
The Melville Charitable Trust
MetroWest Health Foundation
Meyer Memorial Trust
Mile High United Way
Milton A. & Charlotte R. Kramer Charitable Foundation
Missouri Foundation for Health
Monitor Institute
The Morris & Gwendolyn Cafritz Foundation
Ms. Foundation for Women
Napa Valley Community Foundation
National Arts Strategies
National Committee for Responsive Philanthropy
Native Arts and Cultures Foundation
NCB Capital Impact
NeighborWorks America
Nellie Mae Education Foundation
New Hampshire Charitable Foundation
New Profit Inc.
New Venture Fund
New York Life Foundation
New York State Health Foundation

Newell Rubbermaid Foundation
Nonprofit Finance Fund
Nonprofit Management Fund
Northern California Grantmakers
Northwest Area Foundation
Northwest Health Foundation
NYC Center for Economic Opportunity
The Oak Foundation
Office of Hawaiian Affairs
Omaha Community Foundation
OMG Center for Collaborative Learning
Omidyar Network
OneStar Foundation
Ontario Trillium Foundation
Open Society Foundations
Orfaea Foundation
Orton Family Foundation
Otto Bremer Foundation
PACE
The Panasonic Foundation
Panta Rhea Foundation
Partnership for Excellence in Jewish Education
The Patricia D. & William B. Smullin Foundation
The Patterson Foundation
The Paul J. Aicher Foundation
Pennsylvania Humanities Council
The Peter and Elizabeth C. Tower Foundation
The Pew Charitable Trusts
The Philadelphia Foundation
Philanthropy New York
Philanthropy New Zealand
Philanthropy Northwest
The Philanthropy Workshop West
Pierce Family Foundation
The Pittsburgh Foundation
The Prudential Foundation
PSEG Foundation
Public Interest Projects
Quantum Foundation
Quixote Foundation, Inc.
The Ralph M. Parsons Foundation
Rappahannock United Way
REACH Healthcare Foundation
Real Estate Foundation of British Columbia
REDF
The Retirement Research Foundation
RGK Foundation
The Rhode Island Foundation
Richmond Memorial Health Foundation
Rita Allen Foundation
The Robert G. Cabell III and Maude Morgan Cabell Foundation
Robert Wood Johnson Foundation
Robin Hood Foundation
Robins Foundation
The Rockefeller Foundation
Rockefeller Philanthropy Advisors
Rockwell Fund, Inc.
Root Cause
Ruth Mott Foundation
S. D. Bechtel, Jr. Foundation
Saint Luke's Foundation of Cleveland, Ohio
The Salem Health & Wellness Foundation, Inc.
Salesforce.com Foundation
The San Diego Foundation
San Diego Grantmakers
San Luis Obispo County Community Foundation
Saxon Family Fund
Sea Change Foundation
SeaChange Capital Partners
The Seattle Foundation
Sherwood Trust
Siebert Lutheran Foundation, Inc.
The Simmons Foundation
Sisters of Charity Foundation of Cleveland
The Skillman Foundation
Skoll Foundation
Skoll Global Threats Fund
SMART Fund
Sobrato Family Foundation
Social Venture Partners International
Social Venture Partners Seattle
Social Venture Partners Waterloo Region

Southeastern Council of Foundations
Southern California Grantmakers
Southwest Florida Community Foundation
St. Louis County Children's Service Fund
St. Louis Mental Health Board
Stanford Center on Philanthropy and Civil Society
STARS Foundation
Stella and Charles Guttman Foundation, Inc.
Stoller Foundation
Stuart Foundation
Sunflower Foundation
Support Center for Nonprofit Management
Surdna Foundation
Taproot Foundation
TCC Group
Third Sector New England
Tides Foundation
Toledo Community Foundation
The Tony R. Wells Foundation, Inc.
The Tow Foundation
TSB Community Trust
U.S. Soccer Foundation
United Way Centraide Canada
United Way of Greater Cincinnati
United Way of Greater Rochester
United Way of Washtenaw County
United Way of Winnipeg
United Way Toronto
United Way Worldwide
Vancity Community Foundation
Vancouver Foundation
Venture Philanthropy Partners
Viking Global Foundation
Virginia G. Piper Charitable Trust
W. Clement & Jessie V. Stone Foundation
W.K. Kellogg Foundation
Waco Foundation
The Wallace Alexander Gerbode Foundation
Walter and Elise Haas Fund
Washington STEM
Weiner Family Foundation
Weingart Foundation
Welborn Baptist Foundation, Inc.
Wells Fargo Regional Foundation
Wellspring Advisors, LLC
Whatcom Community Foundation
The Whitman Institute
Wilburforce Foundation
The William and Flora Hewlett Foundation
William Caspar Graustein Memorial Fund
William Penn Foundation
Winthrop Rockefeller Foundation
The Women's Foundation of California
Women's Funding Alliance
Woods Charitable Fund
Y & H Soda Foundation
Youth, I.N.C.
Z. Smith Reynolds Foundation
ZeroDivide

